Activities of the
Workforce Development Training Fund
1996 - Dec. 31, 2015

Presented by:
Idaho Department of Labor
Workforce Development Training Fund
Summary
1996 to Dec. 31, 2015

Total Contracts ------------------------------------------ 347
*Amount Awarded ---------------------------------------- $88.4 million
Projected Number of Trainees -------------------------- 27,000
Planned Average Training Cost per Trainee ---------- $4,729
(FY2010-FY2015)

Expanded Program

Industry Sector Grants -------------------------- 3.7 million*
Rural Micro-Grants -------------------------- $500,000*
*Included in amount awarded

Hourly Wages
(2010-2015 Grants - Planned Weighted Average Wage)

Employer Grants -------------------------- $13.96
Industry Sector Grants -------------------------- $23.34
Micro-Grants -------------------------- $13.02

*Amount awarded exceeds total revenue as several contracts had unexpended dollars.
Workforce Development Training Fund
A Three-Pronged Approach

**Employer Grants**
- Training reimbursement for new and expanding businesses;
- Emphasis on transferable skills and structured training programs with an education partner.

**Industry Sector Grant**
- Education institution partnering with three or more industry partners;
- Industry partners involved in curriculum development and provide cash match.

**Rural Micro-Grants**
- Community-based partnership – business, education and others;
- $25,000 maximum award.
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<tr>
<th>Account</th>
<th>CTD</th>
<th>Expenditures</th>
<th>EG Planned Hires</th>
<th>EG Actual Hires</th>
<th>Contract Start</th>
<th>Contract End</th>
<th>Cost Per</th>
<th>Planned Average Wage</th>
<th>Actual Average Wage</th>
<th>Industry</th>
<th>Project Type</th>
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Outcomes by Contract Date 1996 - Dec 31, 2015

(cont.)
### Outcomes by Contract Date (cont.)

#### 1996 - Dec. 31, 2015

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<td>4,580.88</td>
<td>31-33 Manufacturing</td>
<td>Employer Grant 3-Southwest</td>
</tr>
<tr>
<td>Power Engineers Wood River</td>
<td>$188,499.60</td>
<td>$188,499.60</td>
<td>60</td>
<td>124</td>
<td>4/11/2012</td>
<td>12/31/2014</td>
<td>4,520.16</td>
<td>31-33 Manufacturing</td>
<td>Employer Grant 3-Southwest</td>
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<tr>
<td>Chobani Idaho INC</td>
<td>$4,532,800.00</td>
<td>$4,228,409.24</td>
<td>800</td>
<td>1,177</td>
<td>1/1/2012</td>
<td>12/31/2014</td>
<td>3,592.53</td>
<td>31-33 Manufacturing</td>
<td>Employer Grant 3-Southwest</td>
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<tr>
<td>AGC AeroComposites</td>
<td>$400,000.00</td>
<td>$99,354.64</td>
<td>310</td>
<td>98</td>
<td>9/1/2011</td>
<td>1/1/2015</td>
<td>1,116.34</td>
<td>31-33 Manufacturing</td>
<td>Employer Grant 1-North</td>
</tr>
<tr>
<td>Allstate</td>
<td>$5,922,026.00</td>
<td>$2,220,088.88</td>
<td>550</td>
<td>565</td>
<td>8/1/2011</td>
<td>12/31/2014</td>
<td>3,929.36</td>
<td>52 Finance and Insurance</td>
<td>Employer Grant 5-South East</td>
</tr>
<tr>
<td>BioLife Plasma Services L.P.</td>
<td>$523,620.40</td>
<td>$523,620.40</td>
<td>77</td>
<td>115</td>
<td>7/1/2011</td>
<td>7/1/2014</td>
<td>4,553.22</td>
<td>62 Health Care and Social A</td>
<td>Employer Grant 3-Southwest</td>
</tr>
<tr>
<td>Scientech</td>
<td>$444,000.00</td>
<td>$339,000.00</td>
<td>148</td>
<td>1/1/2010</td>
<td>12/31/2014</td>
<td>42 Wholesale Trade</td>
<td>Employer Grant 6-East</td>
<td>$3,000.00</td>
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</tr>
</tbody>
</table>
Financial Summary (FY2014 & FY2015)
Performance Summary (2010-2015)

<table>
<thead>
<tr>
<th></th>
<th>ACTUAL FY 2014</th>
<th>ACTUAL FY 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>7/1 - 6/30</td>
<td>7/1 - 6/30</td>
</tr>
<tr>
<td>Beginning Cash Balance</td>
<td>$13,436,485</td>
<td>$13,893,573</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unemployment Insurance</td>
<td>7,702,000</td>
<td>5,635,483</td>
</tr>
<tr>
<td>Interest</td>
<td>41,407</td>
<td>*(34,534)</td>
</tr>
<tr>
<td>Transferred to ES Reserve Fund</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total Revenue &amp; Transfers</strong></td>
<td>$7,743,407</td>
<td>$5,600,949</td>
</tr>
<tr>
<td><strong>Expenditures</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WDTF Employer Contracts</td>
<td>6,241,225</td>
<td>2,801,467</td>
</tr>
<tr>
<td>Staffing</td>
<td>834,943</td>
<td>639,712</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>210,150</td>
<td>271,606</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td>$7,286,319</td>
<td>$3,712,785</td>
</tr>
<tr>
<td>Ending Cash Balance</td>
<td>$13,893,573</td>
<td>$15,781,737</td>
</tr>
<tr>
<td>Outstanding Obligations</td>
<td>10,234,476</td>
<td>10,274,084</td>
</tr>
<tr>
<td><strong>Ending Unobligated Balance</strong></td>
<td>$3,659,097</td>
<td>$5,507,653</td>
</tr>
</tbody>
</table>

* Idaho Treasurer’s Office liquidated two impaired securities within the securities lending program. The loss represents approximately 0.5% of the average daily cash balance of each fund. This loss had a negative impact of $80,483.67 to the interest income of the fund.

**Outcomes: 2010 - 2015**

<table>
<thead>
<tr>
<th></th>
<th>Employer Grants</th>
<th>*Sector Grants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employer Grants/Contracts</td>
<td>51</td>
<td>6</td>
</tr>
<tr>
<td>Planned Number of Trained Employees</td>
<td>5,055</td>
<td>450</td>
</tr>
<tr>
<td>Actual Number of Trained Employees</td>
<td>3,694</td>
<td>N/A</td>
</tr>
<tr>
<td>Planned Average Wage</td>
<td>$13.96</td>
<td>$23.34</td>
</tr>
<tr>
<td>Actual Average Wage</td>
<td>$17.22</td>
<td>N/A</td>
</tr>
<tr>
<td>Weighted Avg. Planned Cost per Trainee</td>
<td>$4,729</td>
<td>N/A</td>
</tr>
<tr>
<td>Actual Avg. Reimbursement Cost per Trainee</td>
<td>$3,215</td>
<td>N/A</td>
</tr>
</tbody>
</table>

* Sector Grant actual outcomes are not available as the first three contracts end on 6/30/2016, and the additional three end on 4/7/2017.
Idaho Workforce Development Training Fund

Financed by a 3 percent offset of unemployment insurance taxes, training funds are used to train new employees or upgrade existing employee skills. Employers must pay $12 per hour and provide employer assisted benefits. View videos of how Idaho’s workforce development training fund is creating the workforce of tomorrow at [http://labor.idaho.gov/dnn/idl/businesses.aspx](http://labor.idaho.gov/dnn/idl/businesses.aspx). The following list features examples of grants awarded in this region is not meant to be an exhaustive list.

**WDTF Employer Grants**

**Comenity Servicing aka Alliance Data, Coeur d’Alene – Inbound Call Center**
- $450,000 to train on systems & apps, legal & regulatory rules, issue identification /resolution
- 180 Jobs
- Avg. Weighted Hourly Wage - $13.74* (Planned)

**Diedrich Manufacturing, Ponderay - Coffee Roasting Equipment**
- $44,924 to train on OSHA compliance, sales tax reporting, lean manufacturing principles
- 35 Jobs
- Avg. Weighted Hourly Wage - $14.88* (Actual)

**Quest Aircraft, Sandpoint**
- $210,000
- 55 Jobs
- Avg. Weighted Hourly Wage - $17.49* (Planned)

**Lead-Lok, Sandpoint – Manufacturer Custom Medical Equipment**
- $56,928 to train and certify on Kanban inventory, lean manufacturing principals, safety
- 24 Jobs (Planned)
- Avg. Weighted Hourly Wage - $21.64* (Actual)

*An average resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.

**Industry Sector Grants**

**North Idaho College, Coeur d’Alene**
- $281,036 for a Wood Products Manufacturing Center for Excellence
- 116 Trainees
- Avg. Hourly Wage - $16 to $24 (Planned)
- Matching Partners - $93,679 from Idaho Forest Group, Potlatch Corp., Stimson Lumber Co.
North Idaho College, Coeur d’Alene

- $202,500 to certify 135 mental health assistants, patient care coordinators, restorative care assistants/specialists
- 135 Trainees
- Avg. Hourly Wage – $12.75* (Planned)
- Matching Partners - $50,625 from Kootenai Health, Valley Vista Northwest Hospital Alliance
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WDTF Employer Grants
Economic Modeling Specialists, Moscow
- $143,890 for training in sales, customer service, web development, technical writing, bookkeeping, marketing, office administration
  - 37 Jobs
  - Avg. Weighted Hourly Wage - $21.12* (Actual)

Ende Machine and Supply, Lewiston
- $144,500 for training in foundry casting, quality control, operations, welding, process improvement
  - 37 Jobs

*An average resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.

Industry Sector Grants
University of Idaho – Moscow / Coeur d’Alene Campus
- $463,026 for Cybersecurity Professional and Technical Education training
  - 31 Trainees
  - Avg. Hourly Wage - $41.43 (Planned)
  - Partners - $154,584 in match from Idaho Power Co., Kootenai Health, Fatbeam, Highpoint Medical Inc.

$25,000 Micro Grants
St. Maries Joint School District No. 41
- $25,000 to train diesel mechanics, welders, millwrights, electricians, truck drivers, computer programmers, carpenters, heavy equipment operators
  - 35 Trainees
  - Avg. Hourly Wage - $28 (Planned)
  - Community Partners: (100% in-kind match) Jack Buell Trucking, Potlatch Corporation, St. Maries Gazette Record, Danielson Logging, Stimson Lumber.
Community Action Partnership - Region II, Kamiah, St. Marys
  o Three $25,000 grants ($75,000) to offer soft-skills training to entry-level workers
  o Avg. Hourly Wage - $11 per hour (Planned)
  o 40 Trainees
  o Industry Partners – (100 percent in-kind match) Presbyterian Church, Valley Vista Assisted Living Facility, Nez Perce Tribal Enterprises, Compassionate Care, IdahoStars

Lewiston High School Industrial Technology Center, Lewiston
  o $25,000 for Computer-Aided Design (CAD), Computer-Aided Manufacturing (CAM) and Computer Numerical Control (CNC) training in the classroom and in the Lewiston High School Skills USA Robotics Program
  o Avg. Hourly Wage - $15 per hour
  o 137 Trainees
  o Community Partners – ($23,650 in-kind match) Clearwater Economic Development Association; Vista Outdoors; Clearwater Paper; Lewis-Clark State College; Lewiston School District

Lewiston High School Precision Machining Department, Lewiston
  o $25,000 to purchase two 1340 VS Manual Lathe machines to be used in the CAD, CAM and CNC training
  o Avg. Hourly Wage - $12 - $14 per hour
  o 61 Trainees
  o Community Partners – ($24,672 in-kind match) Lewiston High School, Precision Machining Department; Clearwater Economic Development Association; Vista Outdoors; Seekins Precision
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**WDTF Employer Grants**

**ACE Company, Boise - Manufacturer of Semiconductor/LCD/Solar Components**
- $7,900 for Gibbs CAM programming and training in basic CNC machining operations
- 5 Jobs
- Avg. Weighted Hourly Wage - $20.10* (Planned)

**Ballhoo, Boise - Information Technology**
- $443,615 for management training, marketing, media standards, business compliance, software development, user research, implementation
- 130 Jobs
- Avg. Weighted Hourly Wage - $29.71* (Actual)

**Diversified Fluid Solutions, Boise – Chemical Testing Equipment**
- $172,250 to train on lean manufacturing principles, clean room protocol, Allen Bradley machine operations, plastic fusion, tube bending, high purity welding, ERP/business process
- 46 Jobs
- Avg. Weighted Hourly Wage - $22.32* (Planned)

**Image National, Nampa – Sign Manufacturer**
- $20,000 to certify on UL machine operation, lean manufacturing and 5S, OSHA safety and first aid, software training, forklift operation
- 10 Jobs
- Avg. Weighted Hourly Wage - $15.83* (Planned)

**Johnson Thermal, Caldwell – Custom Manufacturer**
- $141,394 to train on myriad software, welding certification for plumbing, stainless and aluminum fabrication, powder coating, industrial spray painting, Carel controls, Programmable Logic Controls (PLC), reading schematics, solid works, refrigeration, electromechanical systems
- 48 Jobs
- Avg. Weighted Hourly Wage - $20.84* (Planned)
Marathon Cheese, Mountain Home  
- $310,000 to provide on-the-job training  
- 155 Jobs  
- Avg. Weighted Hourly Wage - $12.21* (Actual)

Materne North America Corp., Nampa  
- $390,000 to train on quality control, workstation control, safety, efficiency, troubleshooting, preventative maintenance, mechanical understanding  
- 65 Jobs  
- Avg. Weighted Hourly Wage - $23.07* (Actual)

Northwest Produce, LLC, Boise – Wholesale Produce Distributor  
- $74,115 to certify on food safety, cleaning and sanitation, fork lift operation, good manufacturing practices  
- 30 Jobs  
- Avg. Weighted Hourly Wage - $16.87* (Actual)

Plexus  
- $156,858 for training in electrostatic discharge and TL 9000 Quality Concepts  
- 69 Jobs  
- Avg. Weighted Hourly Wage - $23.82* (Actual)

Rule Steel, Caldwell – Steel Tank Manufacturer  
- $61,875 for welding certifications and TEKLA structural detailer software  
- 10 Jobs  
- Avg. Weighted Hourly Wage - $12.79* (Planned)

Western Aircraft, Boise  
- $416,010 to train on aircraft specific maintenance, avionics, wiring, engine maintenance  
- 53 Jobs  
- Avg. Weighted Hourly Wage - $24.74* (Actual)

*An average resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.

Industry Sector Grants  
Boise State University  
- $1 million to increase computer science graduates  
- 60 Trainees (25 placed w/ internships)  
- Avg. Hourly Wage - $30+ per hour (Planned)  
- Matching Partners - $310,768 from Clearwater Analytics, Cradlepoint Inc., Focus IP Inc., Hewlett-Packard Co., Impact Sales Inc., Keynetics, MetaGeek, WhiteCloud Analytics
College of Western Idaho, Caldwell
- $232,000 to certify perioperative nurses
- 60 Trainees
- Avg. Hourly Wage - $30 (Planned)
- Matching Partners - $58,000 from St. Alphonsus Health Systems, St. Luke’s Health System, West Valley Medical Center

$25,000 Micro-Grants
College of Western Idaho, Caldwell
- $25,000 to fund apprenticeship opportunities for students pre-registered in masonry
- 14 Trainees
- Avg. Hourly Wage - $12 - $14 an hour; $18 - $22 for experienced workers (Planned)
- Industry Partners – ($51,500 in-kind match) West Ada School District and Masonry Apprenticeship Council of Southwestern Idaho

Mountain Home High School
- $25,000 for technical prep program in IT/CAD – information technology/computer-aided design
- 25 Trainees
- Avg. Hourly Wage - $13 - $17 (Planned)
- Community Partners – ($38,454 in-kind match) Mountain Home School District, City of Mountain Home, In the Ditch Towing Products, C-2 Construction, Idaho Power and CompTIA. Community partners: College of Western Idaho, Mountain Home Chamber of Commerce, Bideganeta Construction

Boise Code Works LLC, Boise
- $25,000 for short-term, focused computer coding training for programmers
- 137 Trainees
- Avg. Hourly Wage - $25
- Community Partners – ($30,500 in-kind match) Resource Data Inc.; RetroLux; PonyWolf; The Grey Group; LollyLaw; ZerrTech; and software companies Bodybuilding.com, CradlePoint, T-Sheets
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**WDTF Employer Grants**

**Clif Bar & Company, Twin Falls**
- $2,016,000 to train on Safe Quality Food Systems, data systems training, leadership team-building, HRIS training, manufacturing processes including safety and operations
- 252 Jobs
- Avg. Weighted Hourly Wage - $21.43* (Planned)

**Gem State Processing, Heyburn**
- $45,592 to train on safety, fork lift operation, troubleshooting machines, inventory control, maintenance, equipment operation
- 50 Jobs
- Avg. Weighted Hourly Wage - $13.39* (Planned)

**Glanbia Foods, Gooding**
- $167,124 to train on safety, quality control, maintenance, manufacturing practices, sustainability, general operations
- 40 Jobs
- Avg. Weighted Hourly Wage - $20.63* (Planned)

**Chobani, Twin Falls**
- $3.3 million to train workers at the manufacturing plant
- 583 Jobs
- Ave. Weighted Hourly Wage - $18.00* (Actual)

*An average resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.

**$25,000 Micro-Grant**

**City of Fairfield**
- $25,000 for AutoCad and 3D printer training
- 30 Trainees
Community Partners – ($25,988 in-kind match) Between the Lines Design; High Country Fusion; Earth & Structure Inc.; Integrative Solution; Camas County School District; College of Southern Idaho; Southern Idaho Tourism; City of Fairfield; Hagerman Fossil Beds National Monument
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WDTF Employer Grants

Amy’s Kitchen, Pocatello – Organic Food Manufacturer
- $2 million to train in safety, software programs, Programmable Logic Control (PLC) and maintenance training, leadership, communication, equipment operation, production
- 667 Jobs
- Weighted Avg. Hourly Wage* - $17.99 (Actual)

Monsanto, Soda Springs
- $58,880 for welding training and tests
- 8 Jobs
- Weighted Avg. Hourly Wage* - $27.02 (Actual)

Industry Sector Grants

Idaho State University - Pocatello / Meridian Campus
- $532,180 to increase physician assistants
- 48 Trainees
- Avg. Hourly Wage - $42 (Planned)
- Matching Partners - $141,709 from Treasure Valley Anatomy and Physiology Laboratories, St. Luke’s Health System, Saint Alphonsus Health System, Blue Cross of Idaho

$25,000 Micro-Grant
Blackfoot
- $25,000 to Partners for Prosperity for financial literacy training, increase soft skills, job readiness
- 200 Trainees
- Avg. Hourly Wage – $11 (Planned)
- Community Partners - ($41,600 in-kind match) Shoshone-Bannock Senior High School, Center for New Directions, Idaho State University’s START program, J&J Chemical, NeighborWorks Pocatello and Pocatello, Blackfoot and Snake River high schools

*An average wage resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.
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**WDTV Employer Grants**

**CIVES Steel, Ucon**
- $746,800 for production training
- 154 Jobs
- Avg. Weighted Hourly Wage - $14.33* (Actual)

**Printcraft Press, Idaho Falls**
- Manufacturer/Printer of litho prints and direct mail
- $32,320 to certify ISO 9001
- 22 Jobs
- Avg. Weighted Hourly Wage - $16.68* (Actual)

**Idahoan Foods – Food Processing, Idaho Falls**
- $240,000 to train 60 new workers at its Idaho Falls plant
- 109 Jobs
- Avg. Weighted Hourly Wage - $14 - $12.60* (Planned)

*An average resulting from the weighting of each wage by the number of job holders earning said wage. This reduces skewing by high or low wage earners.

**$25,000 Micro – Grants**

**Salmon, Idaho - Lemhi County Economic Development Association**
- $25,000 to help fund a certified nursing assistant (CNA) training program
- 71 Trainees
- Avg. Hourly Wage – $12 (Planned)
- Community Partners – (100 percent in-kind match) Eastern Idaho Technical College, Salmon Discovery Care Center, Hospice of Salmon, Steele Memorial Medical Center, Salmon Valley Business and Innovation Center, City of Salmon

**Madison County Economic Partnership, Rexburg**
- $25,000 for additive manufacturing skills / introductory Programmable Logic Control (PLC) training
- 30 Trainees
-Avg. Hourly Wage - $15 (Planned)
Community Partners – ($351,000 in-kind match) Rudd & Company, My 3D Creations, the City of Rexburg, BYU – Idaho, MEPI, Basic American Foods, Syphon Sound, Print Space, Elevation, BBSI, Sugar Salem School District

Madison Memorial Hospital, Rexburg
  o $25,000 to help fund the training in ostomy and patient care
  o 123 Trainees
  o Community Partners – $21,277 in match from Dr. Brian Christensen, Teton Medical Center, Steele Memorial Medical Center, Homestead Assisted Living, Madison Carriage Cove, Eastern Idaho Technical College